# FARMINGDALE COLLEGE FOUNDATION

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2018-2019

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Farmingdale State College State University of New York



2018-19 ANNUAL REPORT

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# FARMINGDALE COLLEGE FOUNDATION

2350 Broadhollow Road Horton Hall, Room 120 Farmingdale, NY 11735

tel: 631-420-2142 | fax: 631-420-3666



# A MESSAGE FROM THE PRESIDENT OF FARMINGDALE STATE COLLEGE



Farmingdale State College is selective, inclusive and thriving thanks to you.

Since our last annual report the College has reached a number of milestones. As a result of the generosity of donors and friends, we have added several new scholarship programs over the last three years. Last year alone, the Foundation provided \$226,000 to fund 167 scholarships that support students in need and reward outstanding academic performance.

This assistance is changing lives. FSC students are graduating in record numbers and doing so with very little debt. Our students are in demand. Many are finding excellent employment opportunities on Long Island and in the New York metro region. Recently we learned that the return on an investment of a Farmingdale education ranks among the very highest in the State University of New York system. It's little wonder that Money.com has listed Farmingdale among its "transformational colleges" and Forbes magazine places us among its Best Value Colleges.

The mission of our Foundation-to support excellence in teaching and learning through scholarships-is greatly enhanced through your support. For example, Sonia Chemerisov is a Bioscience major who will graduate in the spring of 2021. Sonia is an amazing student. She conducts research with a Farmingdale faculty member and presented her work at the SUNY Undergraduate Research Conference. Sonia has a perfect 4.0 grade point average, supports herself, and champions the fight against food insecurity. Because of the scholarship she receives, Sonia has been able to advance her education and plans to pursue a graduate program.

Your support for our Foundation is more important than ever. College affordability is an issue of national importance, and one to which I devote substantial attention. The good news is that FSC is a leader in making higher education affordable.

Please help us insure that the College continues to prosper. The following pages illustrate the Foundation's recent successes in helping us transform students' lives. I am indebted to the Foundation's Board of Directors and the Alumni Association for sharing our commitment to sustaining Farmingdale State College as a vital engine of opportunity for our students.

Thank you for helping us serve Long Island, the region, and most importantly, our students. Your generosity continues to allow us to deliver a world-class education!

John S. Nader

John S. Nader, PhD, President Farmingdale State College

Dear Friends,

As the President of the Farmingdale College Foundation, I would like to share with you the impressive results of our 2018/2019 fiscal year activities.

The mission of the Foundation is to raise and administer gifts, endowments, scholarships and institutional funds that enhance the student experience and regional reputation of Farmingdale State College. The Foundation also supports faculty and staff not otherwise funded by New York State or through tuition.

I would like to thank all the members of our Foundation Board of Directors. which is comprised of business leaders from across the Long Island region. Thank you also to Farmingdale State College President, Dr. John S. Nader, and to the staff of the Foundation for their assistance.

As always, granting scholarships and awards to deserving students, faculty and staff during this past year was a top priority. Due to the generosity of our partners, we were able to award 167 scholarships, totaling over \$226,000. Over the past several years, we have been very fortunate to receive a number of significant new scholarships. You will see these mentioned in the pages that follow.

In addition, faculty and staff enrichment programs included the Theresa Santmann Faculty Awards, STEM Diversity Summit, and The Foundation's Award for Excellence this year went to Dr. Jing Betty Feng and Adjunct Professor Keith Brady, both from the School of Business.

As always, the Board continues to make fiscally responsible decisions for investments and grant approvals - all the while maintaining a clear focus on compliance with our legal, ethical and moral responsibilities.

I look forward to another productive year engaging with our corporate, public and internal partners to ensure the Foundation meets its mission.

Sincerely,

Robert Van Nostrand

Robert Van Nostrand Foundation President Farmingdale College Foundation

# A MESSAGE FROM THE PRESIDENT OF THE FOUNDATION





# FARMINGDALE COLLEGE FOUNDATION BOARD OF DIRECTORS

Robert Van Nostrand '77 Foundation President Consultant

John Witterschein Foundation First Vice President Bethpage Federal Credit Union

Maureen Knott '84 Foundation Second Vice President Henry Schein, Inc.

**Robert Sandler** Foundation Treasurer Farrell Fritz

David Antar A+ Technology & Security Solutions

Lorraine Aycock Bank of America

Michael Bender Bana Electric Corporation

**Thomas Bogue** Flushing Bank

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Richard Catalano KPMG, LLP

Jerome D'Antone **TD Bank** 

Joseph Egan '70 Egan Consulting, Inc.

Sal Ferro '84 Alure Home Improvements

Jason Golden 110 Sand Company

**Andreas Grill** Advanced Pharmaceutical Strategies

Veronica Henry, EdD '77 Farmingdale State College (retired)

William Jimenez '10 President, Farmingdale Alumni Assoc. Stony Brook University

John Liberti '04 Summit Security Services, Inc.

John Molloy H2M Architects + Engineers (retired)

Joseph Moscola Northwell Health

Vincent Naab '78 Naab Hortco, LLC

John Nader, PhD **Ex-Officio** Member President, Farmingdale State College

Michael O'Rourke '73

Patricia A. Panetta '80 NYC Department of Education

Robert Reed Retired Hospital President/CEO

Susan Ring '77 Sterling National Bank (retired)

Steven Rodler '80 Goldberg & Rodler

Howard Rowland '76 E.W. Howell Construction Group

Theresa M. Santmann '69 Healthcare Advocate and Entrepreneur

Fred Skolnik Certilman Balin Attorneys

Vincent Tedesco **Total Technology Solutions** 

2018 - 2019 Rev. 4/2019

# MISSION

The mission of the Farmingdale College Foundation is to raise and administer gifts, endowments, scholarships and institutional funds that enhance the student experience and regional reputation of Farmingdale State College.

# VISION

The Farmingdale College Foundation engages alumni, friends and the Long Island business community as strategic partners in raising funds for Farmingdale State College. The Foundation designs and implements data-driven fundraising programs to support student financial aid, faculty and staff development, campus beautification, and related campus priorities.

# ABOUT THE FARMINGDALE COLLEGE FOUNDATION

The Farmingdale College Foundation is a not-for-profit corporation established in 1969 to support the mission of Farmingdale State College. The Foundation partners with alumni, parents, friends and members of the College community to match strategic priorities with their charitable intentions. The Foundation provides careful and transparent stewardship of all assets held in trust for the benefit of Farmingdale State College.

Dedicated to changing lives and building futures, the Farmingdale College Foundation provides funds each year to meet a variety of critical needs including financial assistance to deserving students and funding for faculty development, academic programs, alumni programs and special projects.

The Foundation's board of directors consists of alumni, friends and elected officers. For more information about Farmingdale State College and the Farmingdale College Foundation, please call the Office of Development and Alumni Engagement at 631-420-2142.



# FARMINGDALE COLLEGE FOUNDATION MISSION

# SPECIAL EVENTS UPDATE



# PRESIDENT'S GALA - NOVEMBER 15, 2018



Maureen Knott '84 (recipient of the President's Award for Alumni Leadership) and President Nader



Lauren D'Arco '18 (recipient of the President's Award for Student Leadership) and President Nader



Sharon Struminger '66 (recipient of the President's Award for Faculty Leadership) and President Nader



Aramark's Ellen Wilson (recipient of the President's Award for Corporate Leadership) and President Nader



**OCTOBER 11, 2018** 



# **GOLF CLASSIC - JUNE 10 2019**



(L-R) Dr. Nader, George Cangero, Deana Ward, Ryan Williams and Steve Raisfeld



(L-R) Tom Gunnup, Mike Harrington (Golf Classic Honoree), Charlie Vandercook and John Eiseman



# **NOVEMBER 13, 2018**

(L-R) Jean Doina-Theresa Patnode Santmann Medical Technology Scholarship recipient, Meaghan Weihs-Theresa Patnode Santmann Nursing Scholarship recipient, Patricia D'Ottone-Theresa Patnode Santmann Nursing Scholarship recipient, President Nader, Theresa Patnode Santmann, Juliana Cardona-Theresa Patnode Santmann Bioscience Scholarship recipient, Jennifer Alarcon-Theresa Patnode Santmann Medical Technology Scholarship recipient

# **DONOR LUNCHEONS**

(L-R) Dayna Doxey, Adrianne Gowie, Steven Cosgrove, Louis Dupere, CEO of D3 LLC, President Nader, Montana Musillo, Harris Ayaz

# SCHOLARSHIPS

**100 Black Men of Long Island Scholarship** Gerard Waterman, Aeronautical Science: Professional Pilot

**100 Black Women of Long Island Scholarship** Cameren Jackson, Mechanical Engineering Technology

**110 Sand Company Scholarship** Mary Girgis, Bioscience

Helen Albrecht Memorial Scholarship Matthew Starr, Aeronautical Science: Professional Pilot Nicole Zito, Bioscience

Barnes & Noble Scholarship Michael Naughton, Computer Programming/ Information Systems



Brooklyn Tech Outreach Scholarship Antonio Almonte, Mechanical Engineering Technology

### **Gladys Brooks Foundation Scholarship for Nursing Students**

Deanne Flores, Nursing Kayla Harrison, Nursing Antonio Pimentel, Nursing Lyndsey Sparks, Nursing

Dr. Loretta Chiarenza Bioscience Memorial Scholarship Alpinamol Cyriac, Bioscience

Dr. Loretta Chiarenza School of Business Memorial Scholarship Natalie Rodgers, Visual Communications: Art & Graphic Design

Maria Cinque Memorial Scholarship Christopher Riebl, Horticultural Technology Management

Simon & Irene Cohen Nursing Scholarship Liam Cullen, Nursing Doris Coley Scholarship Taylor Barney, Science/ Technology & Society

**Corwin Family Foundation Scholarship** Beshram Persaud, Electrical Engineering Technology Alex Ragone, Aeronautical Science: Professional Pilot

**Betsy Smith Cronin Scholarship** Ryan Galardi, Dental Hygiene

### D3 LLC Scholarship

Harris Ayaz, Mechanical Engineering Technology Steven Cosgrove, Mechanical Engineering Technology Dayna Doxey, Business Management Adrianne Gowie, Mechanical Engineering Technology Montana Musillo, Electrical Engineering Technology

Dr. Frank J. DelBene Memorial Scholarship Nicole Lau, Business Management

Frank Elkins Memorial Scholarship Zachary Rouse, Mechanical Engineering Technology Spencer Robinson, Aviation Administration



Empire State Diversity Honors Scholarship Kyle Anderson, Sport Management Gerasimos Arsenis, Business Management Kathleen Colbert, Nursing Brandin Coles, Sport Management Joanne Deverson, Nursing Jonatan Fernandez, Nursing Aryana German, Medical Technology Science Cameren Jackson, Mechanical Engineering Technology Raquel Jimenez, Bioscience Leonel Paul, Bioscience David Ramirez, Computer Programming/Information Systems Jordyn Rhino, Bioscience Maryela Rodriguez, Business Management Ryhana Safi, Dental Hygiene Marcus Savory, Mechanical Engineering Technology Richard Zapata, Nursing

### Farmingdale College Foundation Residence Hall Scholarship

Tevin Campbell, Mechanical Engineering Technology Genesis Concepcion, Science/ Technology & Society

Candace K. Ferin Memorial Scholarship Christina Wolfle, Nursing

### Fitzgerald Scholarship for Visual Communications

Richard Friedel, Visual Communications: Art & Graphic Design



### Forest Laboratories, Inc. Scholarship

Kailey Bosyk, Bioscience Sonia Chemerisov, Bioscience Andrew Ginnegar, Bioscience Daniel Hurwitz, Bioscience Alyssa Mahoney, Bioscience Meredith Negron, Bioscience Tara Schnepf, Bioscience Dylan Sulca, Bioscience Nicole Zito, Bioscience

Joan Ferrel Franks Scholarship

Rudy Vasquez-Argueta, Criminal Justice: Law Enforcement Technology

John Gargano Memorial Scholarship Gideon Sherry, Architectural Engineering Technology

### Gelina & McClees Foundation Scholarship

Hayley Brigham, Architectural Engineering Technology Mario Contreras, Jr., Architectural Engineering Technology

# SCHOLARSHIPS

William Mung, Architectural Engineering Technology Saleh Rabie, Architectural Engineering Technology

### Robert Godfrey Memorial Scholarship

Brandon Degni, Interaction Design

### IEEE Scholarship

Ryan Collins, Electrical/ Computer Engineering Technology Mark Drobnjak, Electrical/ Computer Engineering Technology William Fodera, Electrical Engineering Technology Kyle Gladowski, Security Systems Kevin Kucharczyk, Electrical Engineering Technology Ronghua Lin, Electrical/ Computer Engineering Technology Shanice Mulraine, Electrical/ Computer Engineering Technology Taha Nadeem, Electrical Engineering Technology Alexis Porcello, Nursing Joseph Salinas, Computer Programming/ Information Systems

Del Janik Award for Excellence in Writing Rihana Joseph, Science/ Technology & Society

Christopher Keen Memorial Scholarship Magdalene Muzante, Bioscience



### Lillian Keily Nursing Scholarship

Mine Akasya, Nursing Barbara Carlin, Nursing Lauren D'Arco, Nursing Kayla Darienzo, Nursing Danielle Messina, Nursing Alexis Porcello, Nursing Raman Singh, Nursing Alisha Summers, Nursing

# SCHOLARSHIPS

**Charles Laffin Jr. Memorial Scholarship** Cameron Olsen, Computer Programming/Information Systems Andrew Treulich, Aeronautical Science: Professional Pilot

**Estee Lauder Companies, Inc. Scholarship** Uchenna Uwaoma, Bioscience Janessa Vail, Bioscience

Joseph Linder Memorial Scholarship Brandon Degni, Interaction Design

Long Island Commercial Bank Scholarship Nicolae Bodrug, Mechanical Engineering Technology Alicia Manni, Bioscience Kristen Retus, Science/ Technology & Society

E. Norman Lurch Memorial Scholarship Kevin Kucharczyk, Electrical Engineering Technology

Mill-Max Manufacturing Corporation Scholarship Juan Gubisch, Mechanical Engineering Technology

Dominick A. Murray 21 Memorial Scholarship Joanne Deverson, Nursing

Richard & Carolyn Overton Facility Management Scholarship Marlon Romero, Industrial Technology/ Facility Management

Mary Panetta Scholarship Donna Longo, Criminal Justice: Law Enforcement Technology

### Joseph D. Posillico, Jr. Memorial Scholarship

Jack Conklin, Construction Management Engineering Technology Francesco Del Greco, Construction Management Engineering Technology Peter Manitaras, Construction Management Engineering Technology Michael Paine, Construction Management Engineering Technology Anthony Verde, Construction Management Engineering Technology Timothy Zehentner, Construction Management Engineering Technology

Joseph D. Posillico, Sr. Memorial Scholarship

### **Presidential Scholarship**

Neslihan Kasap, Nursing David Ramirez, Computer Programming/ Information Systems

### **Provost Scholarship**

Michael Dominiak, Bioscience Kemar Dudley, Mechanical Engineering Technology Nickolas Giannakopoulos, Mechanical Engineering Technology

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Jessica Meyers, Medical Technology Robert Stosch, Criminal Justice: Law Enforcement Technology

**Republic Airport Scholarship** Pratik Lamicchane, Aeronautical Science: Professional Pilot

Frank & Adeline Rich Scholarship Cassandra Castano, Horticultural Technology Management Dana Fernandez, Horticultural Technology Management Jesse Friel, Ornamental Horticulture - Landscape Development

Louis J. Riso Memorial Scholarship Alexandra Dunleavy, Business Management

Dr. Horst Saalbach Scholarship Alyssa Breeze, Dental Hygiene

Theresa Patnode Santmann Bioscience Scholarship

Juliana Cardona, Bioscience Nicholas Liuzzi, Bioscience Hira Qureshi, Bioscience

Theresa Patnode Santmann Dental Hygiene Scholarship

Ayesha Marghub, Dental Hygiene Evon Martinez, Dental Hygiene Leah Ottenheimer, Dental Hygiene

### Theresa Patnode Santmann Medical Laboratory Technology Scholarship

Jennifer Alarcon, Medical Laboratory Science Jean Doina, Medical Laboratory Science Shelby Terrell, Medical Laboratory Science

# Theresa Patnode Santmann Nursing Scholarship

Patricia D'Ottone, Nursing Daejin Jeong, Nursing Meaghan Weihs, Nursing

### Theresa Patnode Santmann Scholars Program

Praise Akintola, Computer Programming/ Information Systems Alisha Alexandre, Science/ Technology & Society Quanisha Alexandre, Science/ Technology & Society Maximson Augustin, Construction Management Engineering Technology Ashley Colas, Architectural Engineering Technology Kevin Garay, Liberal Arts & Science Juan Gubisch, Mechanical Engineering Technology Cameren Jackson, Mechanical Engineering Technology Lila Tarpley, Applied Psychology

### Henry Schein Cares Foundation Scholarship

Erika Bowring, Dental Hygiene Amanada Catania, Dental Hygiene Rosalie Forrester, Dental Hygiene Riya John, Dental Hygiene Dorine Lafosse, Dental Hygiene

Schenck Trebel Corporation Scholarship Vishyam Samlal, Mechanical Engineering Technology

Thomas Schulte Memorial Scholarship Conor Campbell, Security Systems

Charlotte Schwenk Scholarship Michael Voss, Ornamental Horticulture



# SCHOLARSHIPS

### Scotts Miracle-Gro Scholarship

Claudia Lipinski, Horticultural Technology Management Christopher Riebl, Horticultural Technology Management

### Sillcox Scholars Program

Gerson Cifuentes, Architectural Engineering Technology Katherine DeValle, Nursing Davine Edwards, Liberal Arts & Science Endy Herrera, Architectural Engineering Technology Mario Mejia, Science/Technology & Society Pedro Mejia, Computer Programming/Information Systems Eli Monjaras, Visual Communications: Art & Graphic Design Charles Moss, Dental Hygiene Omar Nunez, Construction Management Engineering Technology Rene Rojas, Bioscience Lisbeth DeLaRosa Santana, Business Management

### Stay on Long Island Scholarship

Brittany Buckheit, Nursing

Ron Dean Taffel Scholarship Dana Fernandez, Horticultural Technology Management

William Troche III Scholarship Timothy Ho, Aeronautical Science: Professional Pilot

Kyle Underhill Memorial Scholarship Elizabeth Nicholes, Applied Psychology

Raymond Von Deesten Memorial Scholarship Rayon Walcott, Architectural Engineering Technology

Ken Watnick Memorial Scholarship Thi Htut, Industrial Technology/ Facility Management

Robert Weidler Scholarship Michael Voss, Ornamental Horticulture

Father Ed Werring Scholarship Antonio Almonte, Mechanical Engineering Technology

Berthold Willenbrock Scholarship Lethin Thomas, Aeronautical Science: Professional Pilot

# SCHOLARSHIPS

# THANK Y

for your support



### THERESA PATNODE SANTMANN NURSING SCHOLARSHIP

### Daejin Jeong

"I am truly honored to be a recipient of the Theresa Patnode Santmann Nursing Scholarship. I chose to attend Farmingdale State College due to its renowned department of nursing that is considered one of the top in the state of New York. To be able to attend the college itself is a blessing. In addition, receiving a scholarship is an overwhelming beatific feeling. I won't take this scholarship for granted and will do my best to return the favor to the community as a nurse once I graduate.'



### DOMINIC A. MURRAY 21 MEMORIAL SCHOLARSHIP

### Joanne Deverson

"I am sincerely honored to have been selected as a recipient of this scholarship. Thank you for your benevolence. The financial assistance you provided will be a great help to me in pursuing my goal of becoming a nurse practitioner and allow more time to study and serve the community. Thank you again for your thoughtful and generous gift and support."



# CORWIN FAMILY FOUNDATION SCHOLARSHIP

### **Beshram Persaud**

"Receiving this scholarship means a lot to me because throughout my entire years of attending college, I have never received one. I am honored to be a recipient of this scholarship. I would like to thank you for your generosity and support. This financial assistance will help me with my educational expenses and will allow me to spend more time studying."

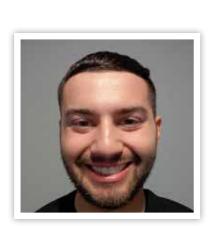


and

### THERESA PATNODE SANTMANN NURSING SCHOLARSHIP

### Patricia D'Ottone

"To Theresa Santmann, I am forever grateful for your generosity. You are an inspiration to me as not only an alumni, but also as a person. After receiving this scholarship, I took the time to read your book, and I learned what a truly amazing person you are. Thank you so much."

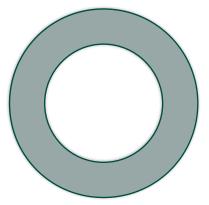


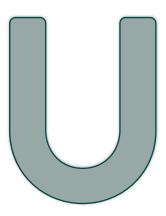
# CORWIN FAMILY FOUNDATION SCHOLARSHIP

# Alex Ragone

"Receiving this scholarship means a lot to me. It tells me that there are generous people in the world willing to help young students achieve their dreams. Thank you so much for your generous scholarship."

# SCHOLARSHIPS









### DR. LORETTA CHIARENZA SCHOOL OF BUSINESS SCHOLARSHIP

### Natalie Rodgers

"Thank you for your generosity. It has been an honor to be awarded with your scholarship. I hope I have been a good representation of your scholarship and have exceeded your expectations. Without your scholarship, being able to come to Farmingdale would have been much more difficult for me. This scholarship has allowed me to put more focus into succeeding and leaving behind a positive legacy at Farmingdale State College."

# LIST OF DONORS

### Please note: Every attempt has been made to ensure the accuracy of these lists.

### **HERITAGE SOCIETY** \$25,000 AND ABOVE

Aramark D3 LLC Dennis Buzzelli Student Government Association The New York Community Trust Theresa Patnode Santmann Tortora Sillcox Family Foundation

### **PHILANTHROPISTS CLUB** \$5,000 TO \$24,999

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### DONORS CLUB \$1 TO \$99

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	Diane Melamed
	Diane Steinhauer
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	Donna J. Ryan-Perkett
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	Donna L. Rienzo
	Donna M. Roche
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# FINANCIAL STATEMENTS

### LEHMAN FLYNN VOLLARO P.C.

CERTIFIED PUBLIC ACCOUNTANTS 534 BROADBOLLOW ROAD • SUITE 302 MELVILLE, NEW YORK 11747

MARTIN M. LEHMAN, CPA SCOTT P. FLYNN, CPA LARKENCE A. VOLLARO, CPA

TEL: (212) 736-2220 FAX: (212) 736-8018 WEB: www.LNFcpa.com Members

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### **Report of Independent Auditors**

The Board of Directors Farmingdale College Foundation New York, NY

### **Report on the Financial Statements**

We have audited the accompanying financial statements of Farmingdale College Foundation, which include the statement of financial position as of June 30, 2019 and 2018, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Farmingdale College Foundation as of June 30, 2019 and 2018, and the change in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Lehman Hynn Vollaro

Melville, NY September 3, 2019

Assets Current assets Cash and cash equivalents Accounts receivable Prepaid expenses Total current assets

Investments: Endowments Other restricted investments Total investments

Equipment on loan to college, net of accumulated depreciation of \$1,194,82 and \$1,187,886; respectively

Total assets

Liabilities and net assets Accounts payable and accrued expenses

Total liabilities

Net assets Without donor restrictions With donor restrictions

> Total net assets Total liabilities and net assets

See notes to financial statements

# FINANCIAL STATEMENTS

# Farmingdale College Foundation Statements of Financial Position June 30,

÷	-	2019	-	2018
	\$	1,414,521	\$	1,422,032
		4,818		10,000
		62,802		113,676
-	_	1,482,141	-	1,545,708
		2,854,686		2,672,240
1	_	3,062,620		2,278,867
-	-	5,917,306		4,951,107
_	_	14,421	_	21,358
	\$	7,413,868	\$	6,518,173
	\$	44,594	\$	12,577
	_	44,594	_	12,577
		707,763		643,337
		6,661,511		5,862,259
1		7,369,274		6,505,596
	\$	7,413,868	\$	6,518,173

LEHMAN FLYNN VOLLARO, P.C. CERTIFIED PUBLIC ACCOUNTANTS

# Farmingdale College Foundation Statements of Activities

Years Ended June 30,

		2019			2018	
	Without Donor Restriction	With Donor s Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
Revenue, support and gains						
Special functions						
Golf outing	\$ 99,548		\$ 99,548	\$ 115,035	\$ -	\$ 115,035
Fall gala	217,338	-	217,338	200,216	-	200,216
Horticulture fall symposium				-	30,255	30,255
Contributions						
Scholarships	12,224	466,066	478,290	3,800	332,547	336,347
General	65,379	230,740	·296,119	81,954	86,659	168,613
In-kind	89,667	-	89,667	9,000	-	9,000
Campaign for Farmingdale						
Faculty/development and research	h -	1,839	1,839	-	2,440	2,440
Tech support services/equipment		1,201	1,201	-	1,198	1,198
Campus beautification		675	675	-	800	800
Other						
Investment income; net of fees	6,302	322,370	328,672	3,084	251,116	254,200
	490,458	3 1,022,891	1,513,349	413,089	705,015	1,118,104
Net assets released from restrictions						
Reallocation of restricted funds	¢	¢	¢	¢ 20.420	ф ( <u>20</u> , 420)	¢
by donor Satisfaction of program	\$ -	\$ -	\$ -	\$ 38,430	\$ (38,430)	\$ -
restrictions and direct costs						
of special functions	223,639	(223,639)		269,122	(269,122)	
Total revenue, support and gains			1 512 240			1 110 10
	714,097	799,252	1,513,349	720,641	397,463	1,118,104
Expenses Fundraising	ф 07 F04	L A	<b>\$</b> 87,584	\$ 116,050	¢	<b>\$</b> 116,050
Campus programs	\$ 87,584 189,943		189,943	\$ 110,050 127,851	\$ -	\$ 110,050 127,851
Management and general	214,280		214,280	124,801	-	124,801
Scholarships and awards	157,864	-	157,864	177,920	-	177,920
Total expenses	649,671		649,671	546,622	<u> </u>	546,622
*						
Change in net assets	64,426		863,678	174,019	397,463	571,482
Net assets, beginning of year	643,337		6,505,596	469,318	5,464,796	5,934,114
Net assets, end of year	\$ 707,763	\$ 6,661,511	\$7,369,274	\$ 643,337	\$ 5,862,259	\$ 6,505,596

See notes to financial statements

See notes to financial statements

Consultants

Depreciation

Insurance Meetings Miscellaneous

Total expenses

Community relations

Dues and subscriptions Food and catering

Scholarships and awards Professional fees

Activity and program support

Stationary, printing and postage Adminstrative fee

Farmingdale College Foundation Statement of Functional Expenses Years Ended June 30, 2019

Fu	ndraising		Campus rograms		Aanagement and General		holarships and Awards	_	Total
\$		\$	33 <b>-</b> 5	\$	25,757	\$	-	\$	25,757
	1.00		24		12		-		
	1.0		6,936		8.		125		6,936
	121		183,007		12				183,007
					124,695				124,695
	52,619		1.77 1.77		3. <del></del>				52,619
	5.7		373				157,864		157,864
	( <b>*</b> )		:( <b>=</b> )		13,022				13,022
	-				4,955				4,955
	0.00		1 H		3,211				3,211
	23,150		-		2,640		264		25,790
	11,815				3 <b>-</b> 2		1		11,815
		_		_	40,000	_	S4.	_	40,000
\$	87,584	\$	189,943	\$	214,280	\$	157,864	\$	649,671



# Farmingdale College Foundation Statements of Functional Expenses Years Ended June 30, 2018

	Fundraising	Campus Programs	Management and General	Scholarships and Awards	Total
Consultants	\$ -	\$ -	\$ 24,000	\$ -	\$ 24,000
Community relations	-	-	900		900
Depreciation	-	16,028	¥.	<u></u>	16,028
Activity and program support	2	66,506	5	2	66,506
Dues and subscriptions		<u>ت</u>	691	<u> </u>	691
Food and catering	55,267	-	2	2	55,267
Scholarships and awards		-	-	177,920	177,920
Horticulture internship payroll and related labor	-	45,317	-	-	45,317
Payroll and related labor	-	-	22,285	-	22,285
Professional fees	-	-	15,475	-	15,475
Insurance	-	-	4,955	-	4,955
Meetings	-	-	3,644	-	3,644
Miscellaneous	37,492	-	12,715	-	50,207
Stationary, printing and postage	23,291	2	136		23,427
Administrative fee	<u> </u>	<u> </u>	40,000	<u> </u>	40,000
Total expenses	\$ 116,050	\$ 127,851	\$ 124,801	\$ 177,920	\$ 546,622

Cash flows from operating activities Change in net assets Adjustments to reconcile change in net cash from (used for) operating activities Net realized and unrealized (gains)/los Depreciation Restricted contributions In-kind donations Changes in operating assets and liabilitie Accounts receivable, net Prepaid expenses Accounts payable and accrued expense Net cash from (used for) operating activities Cash flows from investing activities Proceeds from sales of investments Purchases of investments Net cash from (used for) investing activities

Cash flows from financing activities Restricted contributions Net cash from (used for) financing activities

Net change in cash and cash equivalents Cash and cash equivalents, beginning of year Cash and cash equivalents, end of year

Supplemental disclosure of cash flow inform

Cash paid during the year for Interest Unrelated business income taxes

See notes to financial statements

See notes to financial statements

# FINANCIAL STATEMENTS

# Farmingdale College Foundation Statements of Cash Flows Years Ended June 30, 2019 and 2018

	2019			2018
	\$	863,678	\$	571,482
assets to net				
s osses on investments	S	(209,386)		(160,500)
		6,936		16,028
		(26,119)		(1,699)
		-		(9,000)
ies		F 192		226
		5,182 50,874		326 (113,676)
es		32,017		(113,070) (5,836)
		723,182		297,125
	-	723,102	_	277,123
		2,886,290		3,153,785
-		(3,643,102)		(3,244,435)
S		(756,812)		(90,650)
		26,119		1,699
es –		26,119		1,699
-	-		_	1,077
ar		(7,511)		208,174
a1		1,422,032		1,213,858
-	\$	1,414,521	\$	1,422,032
nation			-	
	\$		\$	
	ψ	-	φ	
-	-		_	
	\$	-	\$	-
			-	

### LEHMAN FLYNN VOLLARO, P.C. CERTIFIED PUBLIC ACCOUNTANTS

### Note 1 - Principal activity and significant accounting policies

### Organization

The Farmingdale College Foundation (the Foundation) was founded in 1969 as a not-for-profit corporation established under the laws of the State of New York. The general purpose of the Foundation is to assist in advancing the welfare and development of Farmingdale State College through gifts, grants and bequests of money and property that provide financial assistance to college faculty, students, staff and programs in a manner consistent with the educational policies of the State University of New York.

### Financial statements presentation

The financial statements are prepared in a format prescribed by State University of New York, which generally complies with Financial Statements for Not-for-Profit Organizations of the FASB Accounting Standards Codification.

### Comparative financial information

The accompanying financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America (GAAP). Accordingly, such information should be read in conjunction with our audited financial statements for the year ended June 30, 2018, from which the summarized information was derived.

### **Basis of accounting**

The Foundation maintains its books and records on the accrual basis of accounting.

### Cash and cash equivalents

We consider all cash and highly liquid financial instruments with original maturities of three months or less, which are neither held for nor restricted by donors for long-term purposes, to be cash and cash equivalents. Cash and highly liquid financial instruments restricted to building projects, endowments that are perpetual in nature, or other long-term purposes are excluded from this definition.

### **Receivables and credit policies**

.

Accounts receivable are stated at unpaid balances, less an allowance for doubtful accounts. We determine the allowance for uncollectable accounts receivable based on historical experience, an assessment of economic conditions, and a review of subsequent collections. Accounts receivable are written offwhen deemed uncollectable. At June 30, 2019 and 2018, there were no allowance for doubtful accounts.

### Investments

The Foundation carries investments in marketable securities with readily determinable fair values and all investments in debt securities at their fair values in the Statement of Financial Position. Unrealized gains and losses are included in the changes in net assets in the accompanying statement of activities.

Farmingdale College Foundation Notes to Financial Statements June 30, 2019 and 2018

### **Property and equipment**

We record property and equipment additions over at cost, or if donated, at fair value on the date of donation. Depreciation and amortization are computed using the straight-line method over the estimated useful lives of the assets, or in the case of capitalized leased assets or leasehold improvements, the lesser of the useful life of the asset or the lease term. When assets are sold or otherwise disposed of, the cost and related depreciation or amortization are removed from the accounts, and any resulting gain or loss is included in the statements of activities. Costs of maintenance and repairs that do not improve or extend the useful lives of the respective assets are expensed currently.

We review the carrying values of property and equipment for impairment whenever events or circumstances indicate that the carrying value of an asset may not be recoverable from the estimated future cash flows expected to result from its use and eventual disposition. When considered impaired, an impairment loss is recognized to the extent carrying value exceeds the fair value of the asset. There were no indicators of asset impairment during the year ended June 30, 2019.

### Net assets

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

*Net Assets Without Donor Restrictions* - Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions. The governing board has designated, from net assets without donor restrictions, net assets for an operating reserve and board-designated endowment.

*Net Assets With Donor Restrictions* - Net assets subject to donor- (or certain grantor-) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Gifts of long-lived assets and gifts of cash restricted for the acquisition of long-lived assets are recognized as revenue when the assets are placed in service. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

### Revenue and revenue recognition

Revenue is recognized when earned. Program service fees and payments under cost-reimbursable contracts received in advance are deferred to the applicable period in which the related services are performed or expenditures are incurred, respectively. Contributions are recognized when cash, securities or other assets, an unconditional promise to give, or notification of a beneficial interest is received. Conditional promises to give are not recognized until the conditions on which they depend have been substantially met.

**LEHMAN FLYNN VOLLARO, P.C.** CERTIFIED PUBLIC ACCOUNTANTS

# FINANCIAL STATEMENTS

### Donated services and in-kind contributions

The Foundation receives contributed services from college employees to carry out its activities. The fair value of the contributed services cannot be reasonably estimated. Accordingly, the value of these services is not recognized as revenue or included in expenses on the financial statements.

The Foundation receives the use of facilities at no cost from the College to carry out its activities. The fair value of these donated facilities cannot be reasonably estimated. Accordingly, the value of these facilities is not recognized as revenue or included in expenses on the financial statements.

During the years ended June 30, 2018, the Foundation received donated equipment in the amount of \$9,000. In accordance with SUNY guidelines, the Foundation retains title to the equipment and allows designated school programs to use the equipment for student educational purposes. The equipment was recorded at fair market-value and is being ratably amortized over a five year period. Since the amortization relates to student educational services, it is being recognized as a program expense over the useful life of the equipment.

### Functional allocation of expenses

The costs of program and supporting services activities have been summarized on a functional basis in the statements of activities. The statements of functional expenses present the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

### Income taxes

Farmingdale College Foundation is organized as a New York nonprofit corporation and has been recognized by the IRS as exempt from federal income taxes under IRC Section 501(a) as an organization described in IRC Section 501 (c)(3), qualifies for the charitable contribution deduction under IRC Sections 170(b)(l)(A)(vi) and has been determined not to be private foundations under IRC Sections 509(a)(l). The Foundation is annually required to file a Return of Organization Exempt from Income Tax (Form 990) with the IRS. In addition, the Foundation is subject to income tax on net income that is derived from business activities that is unrelated to its exempt purpose. We have determined that the Foundation is not subject to unrelated business income tax and has not filed an Exempt Organization Business Income Tax Return (Form 990-T) with the IRS. We believe we have appropriate support for any tax positions taken, and as such, do not have any uncertain tax positions that are material to the financial statements

### Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates, and those differences could be material.

### Concentration of credit and market risk

We manage deposit concentration risk by placing cash, money market accounts, and certificates of deposit with financial institutions believed by us to be creditworthy. At times, amounts on deposit may exceed insured limits or include uninsured investments in money market mutual funds. To date, we have not experienced losses in any of these accounts. Credit risk associated with accounts receivable is considered to be limited due to high historical collection rates and because substantial portions of the outstanding amounts are due from Board members, governmental agencies, and foundations supportive of our mission. Investments are made by diversified investment managers whose performance is monitored by us and the investment committee of the Board of Directors. Although the fair values of investments are subject to fluctuation on a year-to-year basis, we and the investment committee believe that the investment policies and guidelines are prudent for the long-term welfare of the organizations.

### Reclassifications

Certain reclassifications of amounts previously reported have been made to the accompanying consolidated financial statements to maintain consistency between periods presented. The reclassifications had no impact on previously reported net assets.

### Recent accounting guidance

To improve information presented in a not-for-profit entity's financial statements and to provide more useful information to users of those statements, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2016-14, Presentation of Financial Statements of Not-for-Profit Entities, on August 18, 2016. The new standard includes qualitative and quantitative requirements in the following areas: (1) net asset classes; (2) investment return; (3) expenses; (4) liquidity and availability of resources; and (5) presentation of operating cash flows. ASU 2016-14 will be effective for fiscal years beginning after December 15, 2017, with early adoption permitted. We have elected to adopt ASU 2016-14 early with full retrospective application.

### Subsequent events

We have evaluated subsequent events through September 3, 2019, the date the consolidated financial statements were available to be issued.

### Note 2 - Liquidity and availability

We regularly monitor the availability of resources required to meet our operating needs and other contractual commitments.

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the balance sheet date, consists of the following:

Cash and cash equivalents Accounts receivable

\$

\$

# FINANCIAL STATEMENTS

Farmingdale College Foundation Notes to Financial Statements June 30, 2019 and 2018

670,316
4,818
675,134

The Foundation has many donor-restricted endowments established to support operations at the College as well as provide funds for student scholarships. Its endowment includes only donorrestricted endowment funds. As required by generally accepted accounting standards, net assets associated with endowments funds, and restricted funds, are classified and reported based on the existence or absence of donor-imposed restrictions.

### Note 3 - Fair value measurements and disclosures

We report certain assets and liabilities at fair value in the consolidated financial statements. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction in the principal, or most advantageous, market at the measurement, date under current market conditions regardless of whether that price is directly observable or estimated using another valuation technique. Inputs used to determine fair value refer broadly to the assumptions that market participants would use in pricing the asset or liability, including assumptions about risk. Inputs may be observable or unobservable. Observable inputs are inputs that reflect the assumptions market participants would use in pricing the asset or liability based on market data obtained from sources independent of the reporting entity. Unobservable inputs are inputs that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset or liability based on the best information available. A three-tier hierarchy categorizes the inputs as follows:

Level 1 - Quoted prices (unadjusted) in active markets for identical assets or liabilities that we can access at the measurement date.

Level 2 - Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. These include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability, and market-corroborated inputs.

Level 3 - Unobservable inputs for the asset or liability. In these situations, we develop inputs using the best information available in the circumstances.

In some cases, the inputs used to measure the fair value of an asset or a liability might be categorized within different levels of the fair value hierarchy. In those cases, the fair value measurement is categorized in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement. Assessing the significance of a particular input to entire measurement requires judgment, taking into account factors specific to the asset or liability. The categorization of an asset within the hierarchy is based upon the pricing transparency of the asset and does not necessarily correspond to our assessment of the quality, risk, or liquidity profile of the asset or liability.

	Fair value measurements at report date using								
		Quoted							
			prices		Si	ignificant			
			active m	arkets		other	Si	gnificant	
			for ide	ntical	ol	bservable	une	observable	
			asse	ts		inputs		Inputs	
		Total	(Leve	1)	_(	Level 2)	2) (Level		
Assets					_				
June 30, 2019									
Certificates of deposit	\$	-	\$	-	\$	-	\$	14	
Money market funds		258,559	258	3,559		-		-	
Equity mutual funds*	3	3,318,370	3,318	3,370		-		-	
Fixed income mutual funds**		181,156	181	,156		-		24	
U.S. Treasury obligations		715,387				715,387			
U.S. Government agencies		31,160		-		31,160		-	
Corporate and foreign bonds***	]	,412,674		-		1,412,674		-	
	<u>\$</u> 5	5,917,306	\$ 3,758	3,085	\$	2,159,221	\$	-	
					_				
* Amount includes internation	nal eq	uities in t	he amoun	t of \$9	947,2	231			
** Amount includes internation									
*** Amount includes internati	onal	debt in th	e amount	of \$16	66,58	38			

June 30, 2018					
Certificates of deposit	\$ 6,172	\$ 6,172	\$ -	\$	-
Money market funds	402,854	402,854	-		-
Equity mutual funds*	2,577,261	2,577,261	-		÷.
Fixed income mutual funds**	736,314	736,314	-		-
U.S. Treasury obligations	556,279	-	556,279		1
U.S. Government agencies	111,843	-	111,843		
Corporate and foreign bonds***	560,384	-	 560,384	_	-
	\$ 4,951,107	\$ 3,722,601	\$ 1,228,506	\$	-

\* Amount includes international equities in the amount of \$727,672 \*\* Amount includes international funds in the amount of \$134,997 \*\*\*Amount includes international debt in the amount of \$93,641

Farmingdale College Foundation Notes to Financial Statements June 30, 2019 and 2018

The fair value of assets measured on a recurring basis at June 30, 2019 and 2018 are as follows:

### Note 4 - Property and equipment

		2019		2018
Equipment	\$	975,405	\$	975,405
Security system		207,542		207,542
Furniture and fixtures		26,295	_	26,295
		1,209,242		1.209,242
Less accumulated depreciation	_	(1,194,821)		(1,187,884)
	\$	14,421	\$	21,358

### Note 5 - Endowment

### Interpretation of the relevant law:

The Foundation's Board of Directors has interpreted the New York's enacted Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the original gift amount of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of the Foundation and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources to the Foundation
- (7) The investment policies of the Foundation

### Spending formula

The Foundation's investments are managed to achieve the maximum total return within tolerable risk levels. The Foundation has a policy, whereby, a portion of the investment income and realized and unrealized investment gains/losses are distributed each year for spending purposes.

Farmingdale College Foundation Notes to Financial Statements June 30, 2019 and 2018

### **Endowment investment policy**

The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of returns that can be utilized to fund its programs while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor restricted funds that the Foundation must hold in perpetuity or for a donor-specified period, as well as board-designated funds. Under this policy, as approved by the investment committee, the endowment assets are invested in a manner that is intended to achieve investment returns that are competitive versus pools of assets of similar nature and circumstances.

As of June 30, 2019 and 2018, all of the Foundations endowments comprised of scholarships in the amounts of \$2,854,686 and \$2,736,067 respectively.

Changes in endowment assets for the Years ended June 30, 2019 and 2018 are as follows:

Balance, June 30, 2017

Gifts and other fund additions Net investment gain (loss)

Balance, June 30, 2018

Gifts and other fund additions Reclassifications Net investment gain (loss)

Balance, June 30, 2019

### Note 6 - Net assets with donor restrictions

Net assets with donor restrictions are restricted for the following purposes or periods.

# FINANCIAL STATEMENTS

\$ 2,629,516 1,699 104,852 2,736,067 26,119 (31,594) 124,094 \$ 2,854,686

his state som en diterre for an eiferd mennesse	2019 201	8
bject to expenditure for specified purpose Scholarships	\$ 1,368,439 \$ 922	2,994
Horticultural program		2,417
Other programs and awards	2,039,785 1,910	),781
	3,806,825 3,120	5,192
bject to NFP endowment spending policy and		
propriation Scholarships	2,854,686 2,730	5,067
	\$ 6,661,511 \$ 5,862	2,259

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose specified by the donors as follows for the Years ended June 30, 2019 and 2018:

		2018		
Satisfaction of purpose restrictions				
Scholarships	\$	123,335	\$	149,427
Horticultural programs		3,749		56,980
Other programs and awards		96,555		62,715
	\$	223,639	\$	269,122

### Note 7 - Functionalized expenses

The financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include occupancy, depreciation, and amortization, which are allocated on a square footage basis, as well as salaries and wages, benefits, payroll taxes, professional services, office expenses, information technology, interest, insurance, and other, which are allocated on the basis of estimates of time and effort.

### Note 8 - Related party transactions

The Foundation pays the Auxiliary Service Corporation (ASC) administrative fees in exchange for providing certain back office administrative services. ASC is an organization controlled by SUNY Farmingdale which is the University that benefits from the Foundation's fundraising efforts. For the Years ended June 30, 2019 and 2018, the Foundation paid to ASC \$40,000 and \$40,000, respectively. As of June 30, 2019 and 2018, the Foundation's accounts payable did not include accounts payable to this related party.

The Foundation received from Farmingdale Alumni Association (Alumni) certain support to help with paying for the Blackbaud Raiser's Edge software and other general support, amounts totaled \$54,000 and \$62,000 for the years ended June 30, 2019 and 2019, respectively. In addition, certain donations were received by Alumni for the golf event run by the Foundation, these totaled \$4,818 and were recorded as a receivable at June 30, 2019.

**LEHMAN FLYNN VOLLARO, P.C.** CERTIFIED PUBLIC ACCOUNTANTS





The Second Section

# FARMINGDALE COLLEGE FOUNDATION

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